

# Research Administration Practices (RAP) Sessions

## MIT TLO and Intellectual Property

*Lesley Millar-Nicholson, Executive Director, OSATT TLO, Office of the Provost*

March 21, 2024

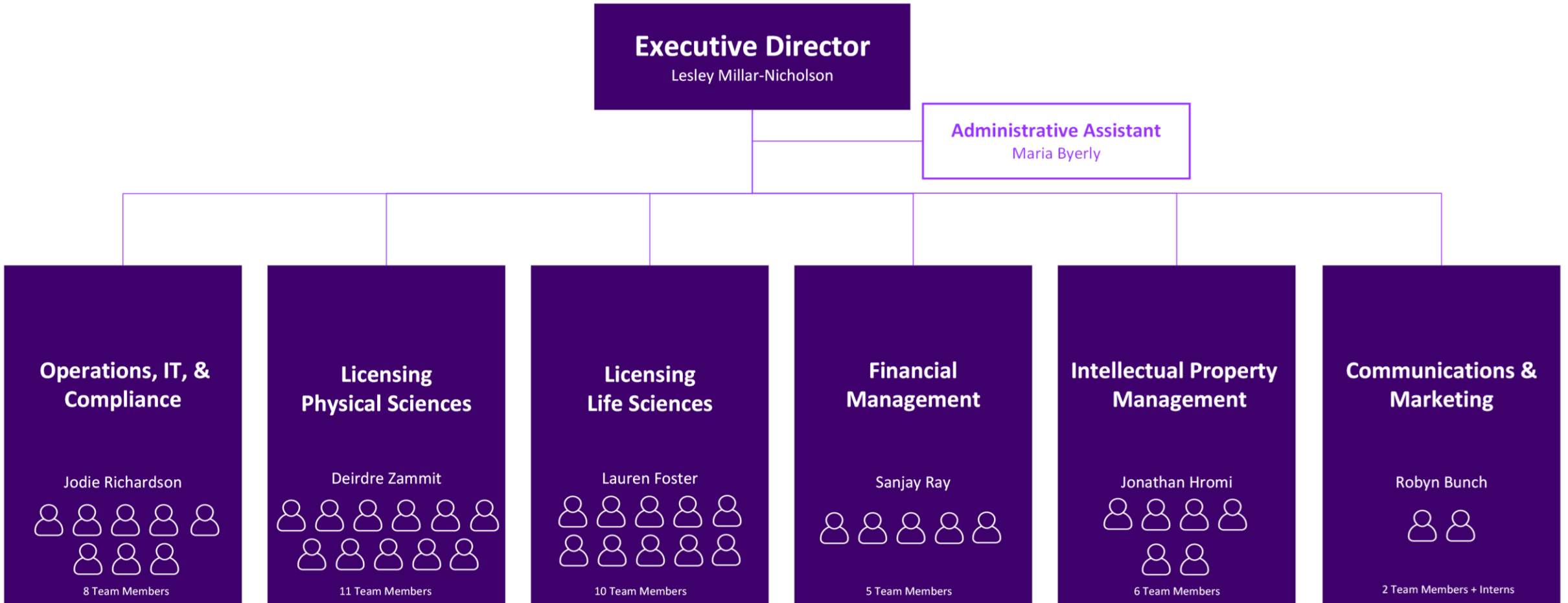
# Introductions

## **Lesley Millar-Nicholson**

Executive Director, OSATT Technology Licensing Office,  
Office of the Provost

# Improving the World, Transforming Lives

## The Role of Technology Transfer



**In the spirit of MIT's mission to advance knowledge, the TLO moves innovations and discoveries from the lab to the marketplace for the benefit of the public and to amplify MIT's global impact.**

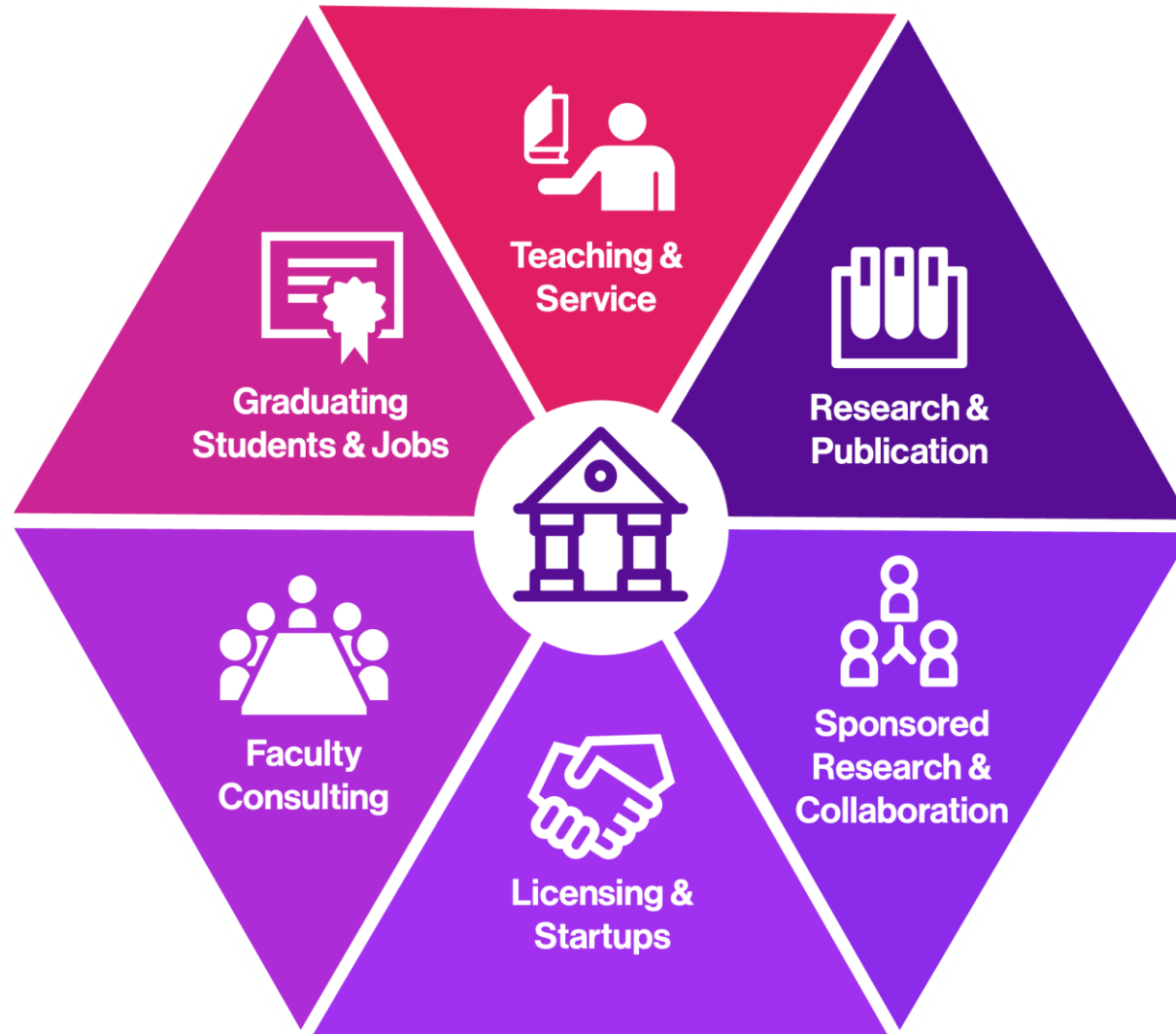
**We cultivate an inclusive environment of scientific and entrepreneurial excellence and bridge connections from MIT's research community to industry and startups by strategically evaluating, protecting, and licensing technology.**



*Mission Statement*

# All Types of Technology Transfer

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# What is IP related Technology Transfer?



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<https://research.mit.edu/research-resources/researchmit-atlas-app-researchers>

Research@MIT



Lesley Millar-Nicholson

- My Research
- Submitted Proposals
- Awards
- NDA/DUA
- Funding
- Protocols
- TLO Disclosures
- TLO Cases

- Helpful Info
- Need Help
- About Research@MIT

Logout

Collapse

### Helpful Information



#### Invention Disclosure

Submit your disclosure to TLO as early as possible in the inventive process, and definitely before a public disclosure of the idea or invention.

[Technology Disclosure Forms](#)



#### Technology Licensing Office (TLO)

Learn more about Intellectual Property at MIT, the technology transfer process and commercialization, our patenting approach, available technologies for licensing, and other helpful information.

[TLO Website](#)

currently available research opportunities from various funding sources (federal, foundation, private) and a mechanism to connect with other researchers from various institutions.

[Pivot-RP](#)



#### MIT IP Policies

The aim of the Institute's policy on patents, copyrights, and other Intellectual Property is to make available Institute technology to industry and others for the public benefit, while providing recognition to individual inventors and encouraging the prompt and open dissemination of research results.

[IP Policies](#)



#### Factors when Patenting

[Lifecycle of an Award](#)

[Submitting an NDA/DUA request](#)

[Kuali Coeus \(KC\) Learning Bundle](#)



#### Technology Transfer Process

Process used to move knowledge and discoveries to the general public. It can occur through publications, educated students entering the workforce, exchanges at conferences, and relationships with industry.

[Technology Transfer Process](#)



#### IPIA

The Invention and Proprietary Information Agreement (IPIA) protects MIT's intellectual property rights and allows inventors

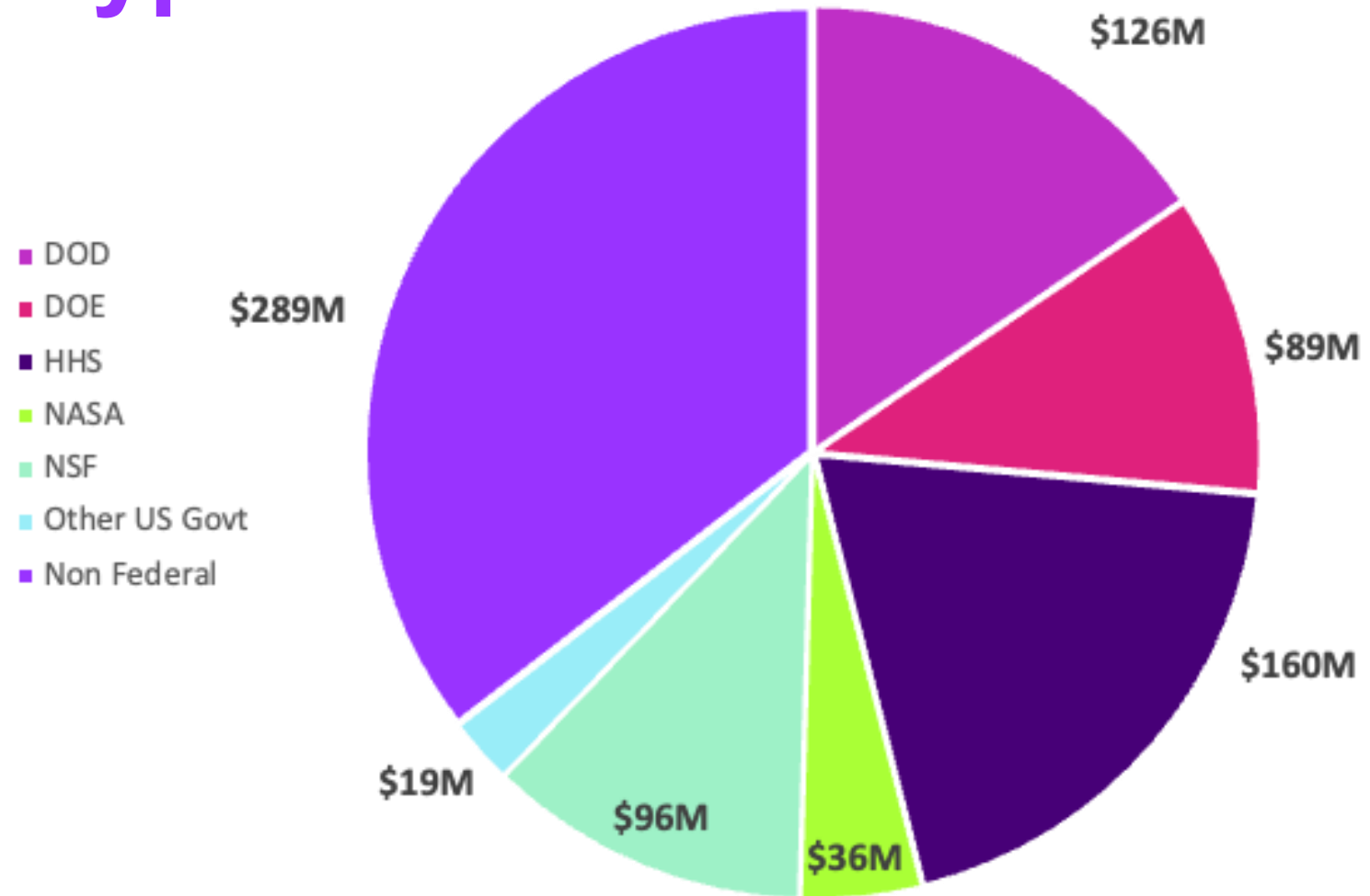


# Impact of Technology Transfer

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- Convert inventions to solutions that benefit society
- Supply of commercially available solutions to US Government
- Support local economy (and beyond); job creation
- Support entrepreneurship/training future business leaders
- Encourage industry collaborations
- Enhance MIT educational experience/attract faculty and student talent
- Revenue from options/licenses shared among MIT DLCs, inventors

# MIT FY23 Campus Research Expenditures By Sponsor Type



# Bayh Dole Act

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## Obligations of Contractors (recipients of Federal Funding)

Allows Universities and other Non-Profits to retain IP ownership of federally funded inventions.

- IP Owner's Obligations
  - Protect the IP
  - Commercialize the inventions
  - Submit progress reports to funding agency
  - Give preference to small businesses that demonstrate capability
  - Require substantial US Manufacture from licensees
  - Share resulting revenues with inventors

# MIT IP Policy – IP Ownership

## Section 13.1 of MIT Policies

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- MIT owns Intellectual Property (IP) generated by one or more of the following:
  - Using MIT Funds;
  - In the performance of a Required IPIA Signatory’s MIT employment;
  - In the performance of an MIT collaboration, research or other sponsored agreement;
  - For Required IPIA Signatories who are no employees, faculty, graduate students, postdoctoral associates or fellows, as a result of research or educational opportunities made available by or at MIT (collectively, an “MIT Opportunity”).

# MIT IP Policy – IP Assignment IPIAs

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The Inventions and Proprietary Information Agreement (IPIA) form transfers ownership of intellectual property to MIT as determined by MIT Policy and must be signed by all persons participating in research and other opportunities at MIT.

- The TLO is responsible for retaining current and accurate IPIAs on file for all faculty, graduate students, postdoctoral associates, fellows, visitors, research affiliates, staff affiliates (where appropriate), contingent workers, and contractors at Lincoln Lab, and—in certain circumstances only—undergraduates.
- Sign via ATLAS, docuSign (except Lincoln Lab currently)
- Copy sent to signatory, TLO, confirmation to DLC, or Dept HR
- Contact: [tlo-ipia@mit.edu](mailto:tlo-ipia@mit.edu).

# MIT IP Policy

## Royalty Sharing

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- Inventors / Authors / Contributors receive one-third of net revenue
  - *after recovery of patent and licensing costs and a 15% administrative fee, as well as any payments due to any third parties such as joint owners*
- The remainder is shared between DLCs and the MIT General Fund after adjustments made to recover any remaining unreimbursed patent costs
- Revenue share to DLCs is calculated based on a formula related to the proportion of revenue the DLC related inventions contributed to the total revenue for the year.
- Deposited to a royalties account in August/Sept of each year for prior year licensing revenue.

# Sponsorship – US Government Sponsorship Basics

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- **Patentable Inventions**

- MIT notifies Government sponsor of invention disclosure and MIT must decide if it will file a patent application within two years
  - If MIT retains title and files a patent application, Government has Government Use Rights, consideration free.
  - If MIT does not retain title, MIT waives its ownership in the invention to the Government agency that sponsored the research; the Government agency may decide to file a patent application on behalf of the Government.

- **Copyrighted Works:** US Government typically has Government Use Rights or even Unlimited Rights which allows the Government to reproduce, prepare derivatives, and distribute copies to the public, and perform publicly and have or permits others to do so.

# Sponsorship – Non-US Government Sponsorship Basics

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- If Industry Sponsored, sponsor(s) has the right to request a commercial license:
  - Non-exclusive license
  - Exclusive license
- Other types of sponsorship, e.g. foundations may also have IP terms including:
  - MIT sharing MIT's commercial licensing revenue with the foundation.
  - Diligent development of technology to ensure foundation interests are addressed.



# Sponsorship – Non-US Government Sponsorship Basics

## TLO Role in Industry Sponsored Research Agreements

- Background IP Reviews
  - Process revamped Oct 2023. Fewer reviews needed.
  - Only undertaken when stipulated by contract, or request from sponsor
  - Bottlenecks- getting responses from faculty about BIP questions
  - To request a BIP review, or have a BIP related question: [tlo-bip@mit.edu](mailto:tlo-bip@mit.edu)
- OSATT Core and TLO
  - OSATT Core through Catalysts, Strategic Transactions Officers and Alliance Managers work with TLO on IP related terms - <https://osattcore.mit.edu/>
  - TLO manages resulting IP through the [invention disclosure process](#)

# MIT TLO Evaluation of Invention Disclosures

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- Intellectual property considerations:
  - Patentability (utility, novelty, non-obviousness)
    - Patentable Subject Matter: 1) processes, 2) machines, 3) manufactures and compositions of matter
    - Non-Patentable Subject Matter: laws of nature, natural phenomena, and abstract ideas
  - If we pursue a patent application, are we likely to get broad claims?
  - Is it possible to detect use of the technology in the final product?
  - Is patenting the right route for maximizing access to the technology?
  - Are US patent rights sufficient?

# Licensing to Startups & Established Companies

Startups are often a good fit for a technology when:

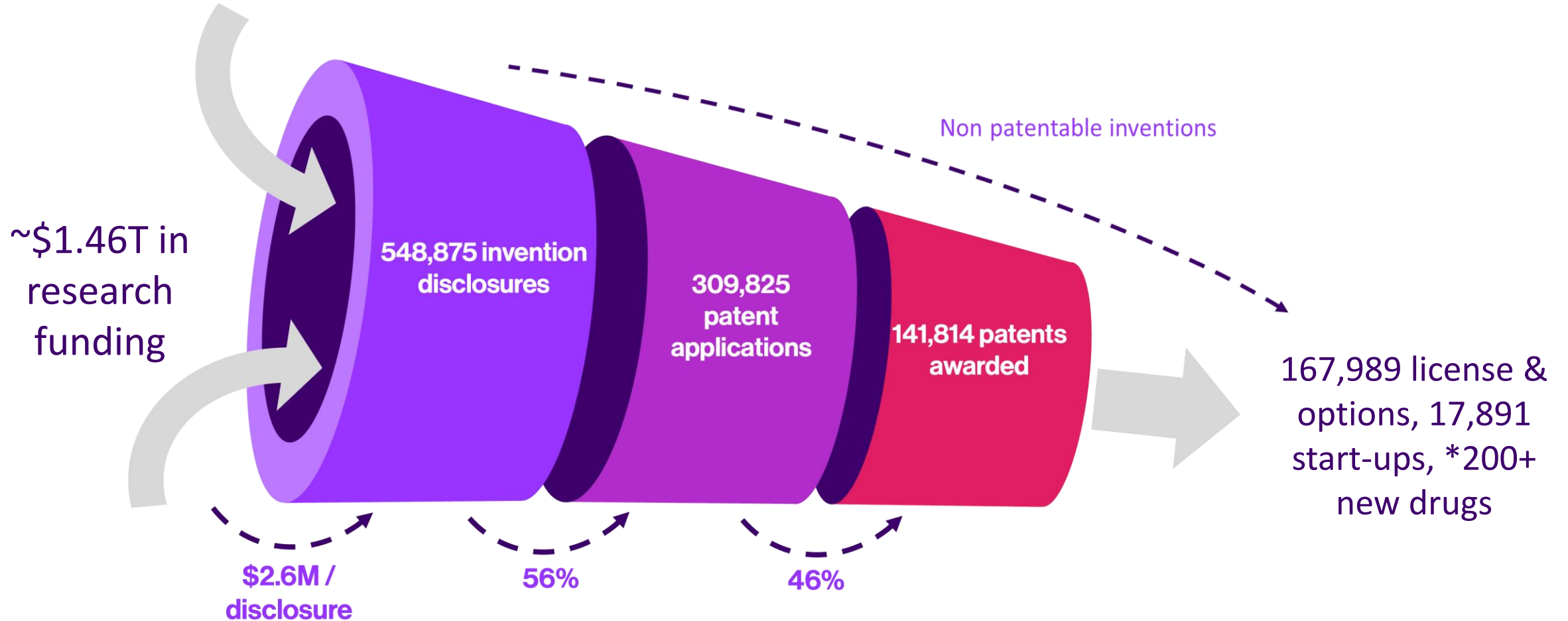
- Technology platform
- Inventor(s) support transfer to startup
- Some startup advantages:
  - Focus/commitment
  - Flexibility of small organization
  - Often more tolerant of risks associated with early-stage technology

Established companies often a good fit for technology when:

- Technology is improvement to company product /service or fulfills a strategic need
- Some established company advantages:
  - Product development experience, resources and capacity
  - Established access to supply chain
  - Established manufacturing capability
  - Established access to customers
  - Experience within market, including understanding of regulations

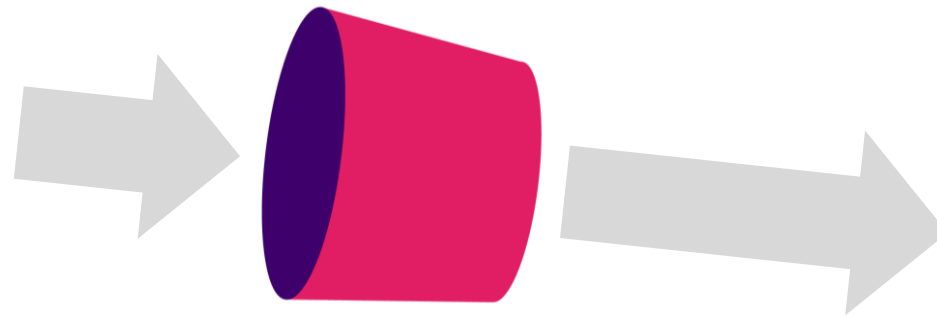
# Tech Transfer Lifecycle

## Input to Output



# Gross Licensing Income- from University IP

167,989 license & options,  
17,891 start-ups, 200+ new  
drugs



**\$58.2B**

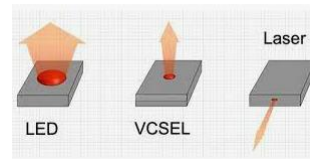
For every \$1 research funding,  
licensing inventions creates 4 cents  
back to the university

Plus Jobs, products, services, economic  
development and more innovation

# Products/Companies made possible through University Tech Transfer



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# Select Startups & Companies licensing MIT IP



**TECHNOLOGY LICENSING OFFICE**

**Researchers &  
MIT Community**  
Create Inventions (IP)

**PROTECTS & LICENSES**

**Industry & Entrepreneurs**  
Develop products and services for greater societal impact



**Thank you!**  
[www.tlo.mit.edu](http://www.tlo.mit.edu)



# Feedback

We are providing a **QR Code** for you to access a **RAS-ED feedback survey** via your phone or mobile device.



I will also provide the link  
[https://mit.co1.qualtrics.com/jfe/form/SV\\_29RrXozlNvBA4Oq](https://mit.co1.qualtrics.com/jfe/form/SV_29RrXozlNvBA4Oq) to access the form via the web and in a follow up email.